



MINUTES OF MEETING OF CONSULTATIVE MEETING WITH PRIVATE SECTOR ON THE DEVELOPMENT OF KWARA STATE EXPORT STRATEGIES AND GUIDELINES & ATTENDANCE LIST

Date: **22/02/2023**

Time: **9:00 AM – 5:00 PM**

Venue: **Ministry of Finance**

Facilitated by: **Kwara State Ministry of Business Innovation and Technology with Kwara State Investment Promotion Agency**

1. Attendance

- Chairperson: Commissioner for Business Innovation and Technology (Hon. Damilola Adelodun)
- **Secretary:** Safau Adebayo Esq,
- **Attendees:**
 - Representatives from Kwara State Ministry of Finance
 - Ministry of Business Innovation and Technology
 - Kwara State Investment Promotion Agency
 - Private Sector Representatives (Industry leaders, SMEs, exporters, etc.)
 - Representatives from Kwara Chamber of Commerce, Industry, Mines, and Agriculture)
 - Representatives from Nigeria Export Promotion Council (NEPC)

2. Agenda

1. Introduction and Objectives
2. Overview of Current Export Landscape in Kwara State
3. Presentation on Proposed Export Promotion Strategy Framework
4. Discussion: Opportunities, Challenges, and Feedback from Private Sector

5. Next Steps in Strategy Development
6. Closing Remarks

3. Proceedings

3.1 Introduction and Objectives

The Commissioner for Business Innovation and Technology called the meeting to order, who welcomed all attendees and highlighted the consultation's objectives. The goal was to gain insights from the private sector, understand industry-specific challenges, and incorporate feedback into Kwara State's export strategy and guidelines.

3.2 Overview of Current Export Landscape

Abdulahi Salau from the Kwara State Investment Promotion Agency summarized the current export landscape in Kwara State, discussing the potential sectors for growth, existing export volumes, and the primary challenges local exporters face.

3.3 Presentation on Proposed Export Promotion Strategy Framework

A presentation was delivered by Dr Adepelumi Paul covering the proposed export promotion strategy, including:

- Vision and objectives
- Priority sectors (e.g., agriculture, mining, manufacturing)
- Proposed guidelines for businesses
- Key support mechanisms (e.g., financial incentives, technical assistance)

3.4 Discussion: Opportunities, Challenges, and Feedback from Private Sector

The floor was opened for feedback from private sector representatives. Key insights and contributions were noted:

- **Exporters' Concerns:** Many raised concerns about inadequate access to finance, high logistics costs, and limited access to foreign markets.
- **Suggestions:** Private sector attendees suggested establishing a state-funded export guarantee fund and reducing bureaucratic hurdles in obtaining export licenses.
- **Challenges in Agriculture and Mining:** Representatives from the agricultural and mining sectors highlighted the need for improved infrastructure, particularly in transportation and storage facilities.
- **SMEs' Perspective:** SME representatives emphasized the need for training in international trade requirements, documentation, and export compliance.

3.5 Next Steps in Strategy Development

The Ministry noted that it would:

- Compile feedback from this consultation and review it in collaboration with NEPC
- Update the draft strategy to incorporate feedback
- Circulate the updated draft for further review by stakeholders before finalizing

3.6 Closing Remarks

The meeting concluded with closing remarks from the Commissioner for Finance who thanked all participants for their valuable contributions and reaffirmed the government's commitment to supporting private-sector export growth.

Meeting minutes prepared by

A handwritten signature in blue ink, appearing to read 'Safau', is positioned above the printed name.

Safau Adebayo Esq,

Secretary

Attachments:

- Annex I: Attendance Sheet see below

NAME / ORGANISATION	DESIGNATION	SIGN	TIME IN	PHONE
DEVELOPMENT OFFICERS OF ALL LOCAL GOVTS KWARA STATE				
HON. OLADIPO ADEOYE	DEVELOPMENT OFFICER		9.10am	8082070610
HON. SULU EMIOLA AGNES	DEVELOPMENT OFFICER		9.10am	8136487904
HON. BABALOLA TAYE	DEVELOPMENT OFFICER		9.10am	8069359592
HON. AJIBOYE YEMISI	DEVELOPMENT OFFICER		9.10am	8135204102
HON. ABDULAH ABULFATAI AJIA	DEVELOPMENT OFFICER		9.10am	8034523131
HON. AWODUN OMOTAYO FELIX	DEVELOPMENT OFFICER		9.10am	8033539660
HON. AYANSHOLA A BAJAMIU	DEVELOPMENT OFFICER		9.10am	8060569754
HON. AJAO O GABA	DEVELOPMENT OFFICER		9.10am	8035756143
HON. ASABURU UMAR MORA	DEVELOPMENT OFFICER		9.10am	8034300166
HON. HANNA LILAPATA	DEVELOPMENT OFFICER		9.10am	9037753554
HON. ADISA JIMOH OLANREWaju	DEVELOPMENT OFFICER		9.10am	8038478879
HON. YISA ABDULRAUF AYODEJI	DEVELOPMENT OFFICER		9.10am	8067867618
HON. AMB. ABBAS ZAINAB DAMILOLA	DEVELOPMENT OFFICER		9.10am	9091401876
HON. FATIMAH A JIYAH	DEVELOPMENT OFFICER		9.10am	8033208402
MINISTRY OF AGRICULTURAL AND NATURAL RESOURCES				
ABDULMALIK ZUBAIRU	TECHNICAL OFFICER		9.10am	8030579402
MAYAKI B MADU	DPFS		9.10am	803064128
MOHAMMED AHMED UMAR	DLS		9.10am	8069795336
ENG SULYMAN M UMAR	ACMF		9.10am	8069559865
TAIWO DORCAS AYOBAMI	DPME(KWADP)		9.10am	8066494247
SOKOYA FUNKE	PERMANENT SEC		9.10am	8160741734
UMAR SAIDU	MARD		9.10am	8064249500
DR. BABATUNDE JOHNSON O	ACVO		9.10am	8030796100
OLUWATOYIN F AJAYI	DIRECTOR FISH		9.10am	8069578204
DR. OLUGBON ABDULATEEF S	DVS		9.10am	8033765024
DR. AMINU IDIAT O	DIR. PH & EPID		9.10am	8160989312
ENGR. SANMI AMIDU OLORIN	DAES		9.10am	8064432682
NAME & DESIG	DPRS		9.10am	8032246825

